

Ten reasons why this is THE year for education leasing.

Leasing, when done well, is a viable and trustworthy route to paying for all the ICT kit you need, as well as a host of other items – even sports and kitchen equipment. There are realms of possibilities associated with leasing and the spending freedom it brings.

Read our ten reasons to lease:

1

The focus is on you, not the lease: a reputable leasing company doesn't just focus on the equipment they are leasing and the money they make, but works with you to determine a situation that best fits with your pain points and needs as an education establishment.



2

No nasty surprises: leasing has an unfortunate reputation of being a 'too good to be true', untrustworthy solution. Previously, schools, FE and HE organisations have been stung by end of lease issues, unexpected payments or inflexibilities. This is no longer the case; good leasing companies are out there and offer guidance throughout the whole process to create a transparent, affordable and flexible solution that fits with requirements, and, most importantly, without hidden costs.

3

Leasing frees creativity: leasing modern equipment can encourage your staff to think creatively when planning lessons, making their teaching more immersive and interactive for your students, and putting new technologies at the heart of learning.



4

Plan for tomorrow: technology doesn't stand still. If you remember dialling a screechy modem or the first time you clicked a mouse, you'll know that a lot has changed since then. So why purchase something outright knowing that in two or three years it could be replaced by something better? Shorter-term leases mean that you can keep on top of technology changes and respond to demand for updated equipment when required.

5

Improve your Ofsted score: Gain brownie-points with Ofsted by leasing better equipment and proving your commitment to delivering an excellent education for computing and beyond. It could be vital during inspection-time; particularly with the new government focus on creating a new generation of coders.



6

No more tech problems: The right leasing company should demonstrate impeccable customer service, so they can help with kit replacements or fixes during the contract, with little input from your staff.

7

Save and protect: with leasing there's no need to ring-fence funds for big resource outlays; your budget is freed up to spend on other things like building repairs, staff recruitment etc. Conversely, if it comes to cutting funding, there's no need to 'sell off' or make resources redundant to claw back money. You can also spread your funding across departments, so there's no need to focus on one requirement at the detriment of another.



8

Track everything: some leasing companies offer asset tracking software, ideal for large schools or institutions with many different sites.



9

Green up your credentials: if your school operates an eco-friendly policy (or is looking to) you'll need to ensure that what you are leasing is WEEE directive compliant and that you have agreed how the equipment will be collected at the end of the lease. Most leasing companies ensure there are options that fit in with eco requirements, just ask.

10

It's not just computers: when people talk about leasing for education they often think about banks of computers, but it's so much more than that. Leasing companies can offer solutions to travel necessities such as minibuses, as well as sports and kitchen equipment requirements – and more.



Interested in learning more about leasing from a reputable company? Get in touch with Maxxia.

Email schools@maxxia.co.uk or visit www.maxxia.co.uk