

[illegible]

1 What is leasing?

A way of **spreading the cost of essential school equipment**. With a lease, you're given access to IT equipment in return for pre-agreed **regular payments**.

2 Why choose leasing for our school?

Access to **brand new equipment** in a way that reduces impact on budgets, by allowing us to **spread out payments** over a longer period of time rather than having to buy expensive assets outright.





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Budget friendly

Smaller payments spread over a number of years, helping us to retain **full control** of budgets.



Potential Ofsted improvements

New IT equipment integrated into more lesson plans has the potential to **raise our Ofsted rating.**

5 Improve skills

Investing in new IT equipment will **support parents** in providing their children with the right tools to move into a **highly skilled role** in the future.

6 Student engagement

More **varied lessons**. More **interactive learning**.
Motivating students of all ages and abilities.



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With a leasing agreement comes **support** from the asset finance company: **advice, guidance** and **regular replacement** of our equipment



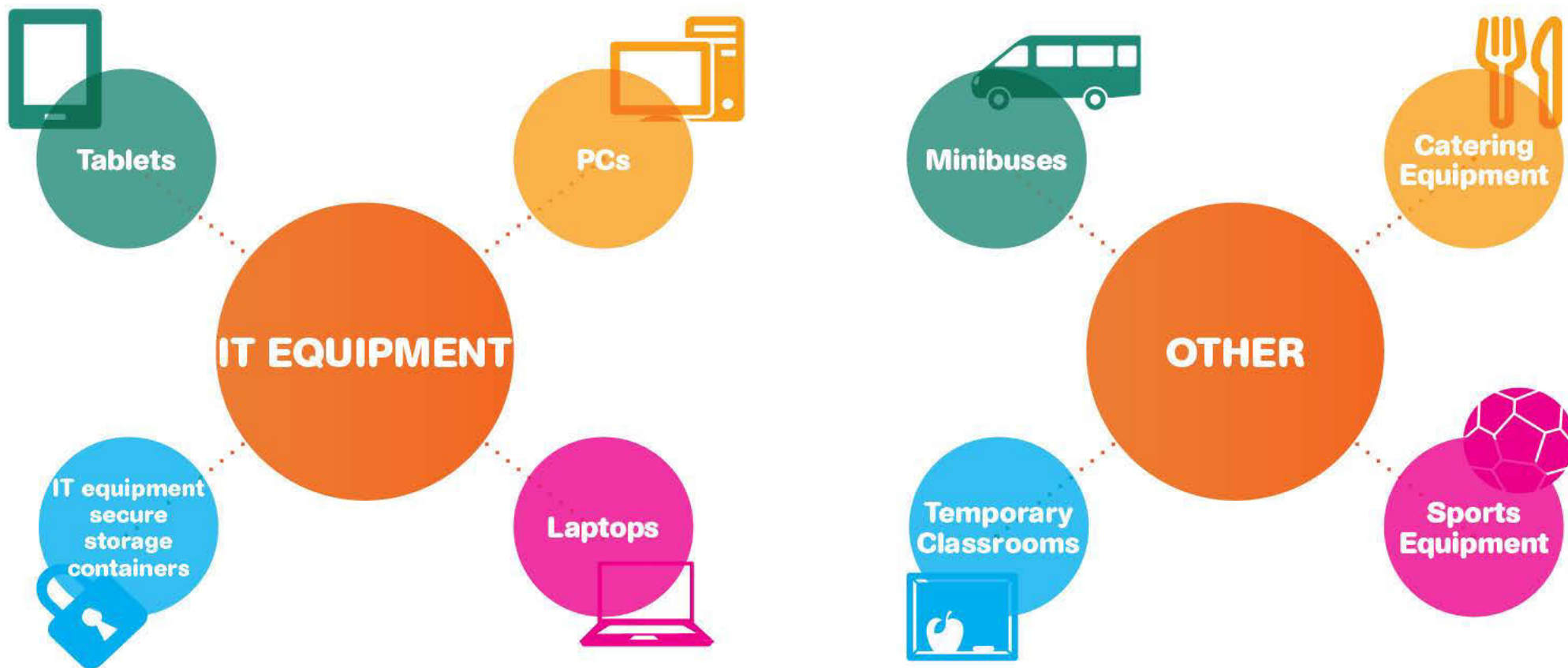


8 Stay up to date

Easy IT equipment upgrades so that our school never lags behind.



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Leasing myths busted

Heard that there can be nasty surprises at the end of the leasing contract?

Reputable leasing companies offer transparent contracts with flexible payment options to suit the needs of the school.

Leasing companies may not meet the legal requirements for the education sector?

Responsible leasing companies are fully versed in the complexities of the legalities associated with leasing equipment for schools.

11 Leasing myths busted

Increased use of IT equipment will reduce teacher-pupil interaction, won't it?

IT equipment does not make our teachers redundant. It is simply a tool to facilitate learning. It is supportive rather than a substitute.

Integrated use of IT equipment in the classroom will give children unrestricted access to the internet.

All use of leased IT equipment will be subject to limitations, where students will only be able to access educational resources.



12 Case Study

The Green School's staff knew that their IT equipment was in need of improvement. They required equipment amounting to the value of approximately £500,000.

With the help of Maxxia, an experienced asset finance provider, The Green School effectively rented all the equipment it required. Maxxia provided:

- A payment schedule that worked with existing funding schedules
- An asset management tool allowing school managers to keep track of their financial liabilities
- Support to help the school challenge its previous leasing company to recoup a significant sum from a prior leasing agreement
- Guidance on education sector leasing legalities





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